

Consolidated Financial Results
for the Six Months Ended June 30, 2019
[Japanese GAAP]



August 14, 2019

Company name: Cross Marketing Group Inc.
 Stock exchange listing: Tokyo Stock Exchange
 Code number: 3675
 URL: <https://www.cm-group.co.jp>
 Representative: Miki Igarashi, President & CEO
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 Scheduled date of filing quarterly securities report: August 14, 2019
 Scheduled date of commencing dividend payments: September 9, 2019
 Availability of supplementary briefing material on quarterly financial results: Available
 Schedule of quarterly financial results briefing session: Available

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended June 30, 2019 (January 1, 2019 to June 30, 2019)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
Six Months Ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
June 30, 2019	8,808	2.3	423	(7.7)	341	(16.6)	(955)	-
June 30, 2018	8,608	5.7	459	11.6	409	20.3	187	-

(Note) Comprehensive income: Six Months Ended June 30, 2019: ¥ (999) million [- %]
 Six Months Ended June 30, 2018: ¥ 117 million [- %]

	Basic earnings per share		Diluted earnings per share	
Three Months Ended	Yen		Yen	
June 30, 2018	(48.66)		-	
June 30, 2017	9.55		9.45	

(Note) Although potential shares existed, earnings per shares for the six months ended June 30, 2019 after the adjustment of potential shares is not mentioned here due to net loss per shares.

(2) Consolidated Financial Position

	Total assets		Net assets		Equity ratio	
	Million yen		Million yen		%	
As of June 30, 2019	8,897		2,997		32.5	
As of December 31, 2018	10,429		3,900		36.3	

(Reference) Equity: As of June 30, 2019: ¥2,890 million
 As of December 31, 2017: ¥3,791 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ending December 31, 2018	Yen —	Yen 2.5	Yen —	Yen 3.00	Yen 5.50
Fiscal year ending December 31, 2019	—	3.0			
Fiscal year ending December 31, 2019 (Forecast)			—	3.00	6.00

(Note) Revision to the dividends forecast announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2019 (January 1, 2019 to December 31, 2019)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	20,000	14.3	1,250	30.9	1,109	32.0	(490)	—	—

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

- (1) Changes in significant subsidiaries during the six months ended June 30, 2019 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
Newly included: - (Company name:)
Excluded: - (Company name:)
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):
June 30, 2019: 19,970,464 shares
June 30, 2018: 19,562,264 shares
 - 2) Total number of treasury shares at the end of the period:
June 30, 2019: 346 shares
June 30, 2018: 346 shares
 - 3) Average number of shares during the period:
Six months ended June 30, 2019: 19,618,584 shares
Six months ended June 30, 2018: 19,538,582 shares

*Consolidated Financial Results for the Three Months Ended June 30, 2019 is exemption for quarterly review.

* Explanation of the proper use of financial results forecast and other notes

1. The earnings forecasts and other forward-looking statements herein are based on data currently available to the Company and certain assumptions that the Company believes are reasonable. Actual results may differ significantly from these forecasts due to various factors.
2. Financial briefing will be held toward institutional investors and analysts on 21st August 2019. The financial report which is reviewed at the briefing session will be uploaded on our site (<https://www.cm-group.co.jp>) after that.