

Consolidated Financial Results for the Nine Months Ended September 30, 2020 [Japanese GAAP]



November 12, 2020

Company name: Cross Marketing Group Inc.
Stock exchange listing: Tokyo Stock Exchange
Code number: 3675

URL: <https://www.cm-group.co.jp>

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Scheduled date of commencing dividend payments: -

Scheduled date of filing marketable securities reports: November 12, 2020

Availability of supplementary briefing material on financial results: Available

Schedule of financial results briefing session: No

(Amounts less than one million yen are rounded to the nearest million yen)

1. Consolidated Financial Results for the Nine Months Ended September 30, 2020 (January 1, 2020 to September 30, 2020)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine Months Ended September 30, 2020	11,373	(11.1)	308	(41.8)	394	(8.3)	120	-
September 30, 2019	12,797	1.8	529	23.2	430	12.7	(926)	-

(Note) Comprehensive income: Nine Months Ended September 30, 2020: ¥ 67 million [- %]

Nine Months Ended September 30, 2019: ¥ (996) million [- %]

	Basic earnings per share	Diluted earnings per share
Nine Months Ended	Yen	Yen
September 30, 2020	6.10	-
September 30, 2019	(46.91)	-

(Note) Because of nonexistence of potential shares, earnings per share for the nine months ended September 30, 2020 after adjustment of potential shares is not mentioned here.

Because of nonexistence of potential shares and net loss per share, earnings per share for the nine months ended September 30, 2019 after adjustment of potential shares is not mentioned here.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of September 30, 2020	10,330	3,257	30.7
As of December 31, 2019	9,927	3,420	33.4

(Reference) Equity: As of September 30, 2020: ¥ 3.173million

As of December 31, 2019: ¥ 3,315 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended December 31, 2019	Yen —	Yen 3.00	Yen —	Yen 3.00	Yen 6.00
Fiscal year ending December 31, 2020	—	3.10			
Fiscal year ending December 31, 2020(Forecast)			—	3.10	6.20

(Note) Revision to the dividends forecast announced most recently : Yes

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2020 (January 1, 2020 to December 31, 2020)

※ Consolidated Financial Results Forecast for FY2020 is uncertain because it is difficult to estimate rationally due to affection of the Covid-19.

It will be disclosed immediately, when it can be estimated rationally.

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

- (1) Changes in significant subsidiaries during the nine months ended September 30, 2020 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: Yes
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):
September 30, 2020 : 19,970,464 shares
December 31, 2019 : 19,970,464 shares
 - 2) Total number of treasury shares at the end of the period:
September 30, 2020 : 308,448 shares
December 31, 2019 : 25,546 shares
 - 3) Average number of shares during the period:
Nine months ended September 30, 2020 : 19,740,797 shares
Nine months ended September 30, 2019 : 19,737,049 shares

* Presentation regarding the implementation status of the quarterly review procedures

These quarterly financial results are outside the scope of quarterly review procedures under the Financial Instruments and Exchange

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on data currently available to the Company and certain assumptions that the Company believes are reasonable. Actual results may differ significantly from these forecasts due to various factors.