

Consolidated Financial Results for the Six Months Ended June 30, 2020 [Japanese GAAP]



August 13, 2020

Company name: Cross Marketing Group Inc.
 Stock exchange listing: Tokyo Stock Exchange
 Code number: 3675
 URL: <https://www.cm-group.co.jp>
 Representative: Miki Igarashi, President & CEO
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 Scheduled date of commencing dividend payments: September 7, 2020
 Scheduled date of filing marketable securities reports: August 13, 2020
 Availability of supplementary briefing material on financial results: Available
 Schedule of financial results briefing session: No

(Amounts less than one million yen are rounded to the nearest million yen)

1. Consolidated Financial Results for the Six Months Ended June 30, 2020 (January 1, 2020 to June 30, 2020)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three Months Ended June 30, 2020	7,700	(12.8)	166	(60.8)	186	(45.6)	32	-
June 30, 2019	8,808	2.3	423	(7.7)	341	(16.6)	(955)	-

(Note) Comprehensive income: Six Months Ended June 30, 2020: ¥ (9) million [- %]
 Six Months Ended June 30, 2019: ¥ (999) million [- %]

	Basic earnings per share	Diluted earnings per share
Six Months Ended	Yen	Yen
June 30, 2020	1.62	-
June 30, 2019	(48.66)	-

(Note) Because of nonexistence of potential shares, earnings per share for the six months ended June 30, 2020 after adjustment of potential shares is not mentioned here.

Because of nonexistence of potential shares and net loss per share, earnings per share for the six months ended June 30, 2019 after adjustment of potential shares is not mentioned here.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of June 30, 2020	10,926	3,251	28.9
As of December 31, 2019	9,927	3,420	33.4

(Reference) Equity: As of June 30, 2020: ¥ 3,154 million
 As of December 31, 2019: ¥ 3,315 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2019	—	3.00	—	3.00	6.00
Fiscal year ending December 31, 2020	—	3.10			
Fiscal year ending December 31, 2020(Forecast)			—	—	—

(Note) Revision to the dividends forecast announced most recently : No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2020 (January 1, 2020 to December 31, 2020)

※ Consolidated Financial Results Forecast for FY2020 is uncertain because it is difficult to estimate rationally due to affection of the Covid-19.

It will be disclosed immediately, when it can be estimated rationally.

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

- (1) Changes in significant subsidiaries during the six months ended June 30, 2020 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
Newly included: - (Company name:)
Excluded: - (Company name:)
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):
 - 1) Total number of issued shares at the end of the period (including treasury shares):
June 30, 2020 : 19,970,464 shares
December 31, 2019 : 19,970,464 shares
 - 2) Total number of treasury shares at the end of the period:
June 30, 2020 : 281,706 shares
December 31, 2019 : 25,546 shares
 - 3) Average number of shares during the period:
Six months ended June 30, 2020 : 19,770,187 shares
Six months ended June 30, 2019 : 19,618,584 shares

* Presentation regarding the implementation status of the quarterly review procedures

These quarterly financial results are outside the scope of quarterly review procedures under the Financial Instruments and Exchange

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on data currently available to the Company and certain assumptions that the Company believes are reasonable. Actual results may differ significantly from these forecasts due to various factors.