

Consolidated Financial Results for the Three Months Ended March 31, 2019 [Japanese GAAP]



May 15, 2019

Company name: Cross Marketing Group Inc.
Stock exchange listing: Tokyo Stock Exchange
Code number: 3675

URL: <http://www.cm-group.co.jp>

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Scheduled date of filing quarterly securities report: May 15, 2019

Scheduled date of commencing dividend payments: —

Availability of supplementary briefing material on quarterly financial results: Available

Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Three Months Ended March 31, 2019 (January 1, 2019 to March 31, 2019)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three Months Ended								
March 31, 2019	4,711	0.7	409	(11.9)	366	(14.6)	192	(25.0)
March 31, 2018	4,678	8.4	465	(20.9)	428	(22.3)	256	(22.1)

(Note) Comprehensive income: Three Months Ended March 31, 2019: ¥190 million [(27.7) %]
Three Months Ended March 31, 2018: ¥149 million [(47.2)%]

	Basic earnings per share		Diluted earnings per share	
	Yen		Yen	
Three Months Ended				
March 31, 2019	9.83		—	
March 31, 2018	13.13		13.01	

(2) Consolidated Financial Position

	Total assets		Net assets		Equity ratio	
	Million yen		Million yen		%	
As of March 31, 2019	10,292		4,034		38.3	
As of December 31, 2018	10,429		3,900		36.3	

(Reference) Equity: As of March 31, 2019: ¥3,942 million
As of December 31, 2018: ¥3,791 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended December 31, 2018	Yen —	Yen 2.50	Yen —	Yen 3.00	Yen 5.50
Fiscal year ending December 31, 2019	—				
Fiscal year ending December 31, 2019 (Forecast)		3.00	—	3.00	6.00

(Note) Revision to the dividends forecast announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2019 (January 1, 2019 to December 31, 2019)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	9,434	9.6	466	1.6	377	(7.8)	147	(21.4)	7.49
Full year	20,000	14.3	1,250	30.9	1,109	32.0	570	12.5	29.14

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

- (1) Changes in significant subsidiaries during the three months ended March 31, 2019 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
Newly included: - (Company name:)
Excluded: - (Company name:)
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):
March 31, 2019: 19,562,564 shares
December 31, 2018: 19,562,264 shares
 - 2) Total number of treasury shares at the end of the period:
March 31, 2019: 346 shares
December 31, 2018: 346 shares
 - 3) Average number of shares during the period:
Three months ended March 31, 2019: 19,561,958 shares
Three months ended March 31, 2018: 19,530,885 shares

* Presentation regarding the implementation status of the quarterly review procedures

These quarterly financial results are outside the scope of quarterly review procedures under the Financial Instruments and Exchange

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on data currently available to the Company and certain assumptions that the Company believes are reasonable. Actual results may differ significantly from these forecasts due to various factors.